

BELGIUM

ANTWERP
OSTEND-BRUGES



FRANCE

PAU
BREST
QUIMPER



CYPRUS

LARNACA
PAFOS



CÔTE D'IVOIRE

ABIDJAN



CONGO

BRAZZAVILLE
POINTE NOIRE
OLLOMBO



BRAZIL

SAO PAULO-VIRACOPOS



FRENCH POLYNESIA

TAHITI-FAA'A RAIATEA
BORA BORA RANGIROA



GABON
LIBREVILLE

Concession contract:
1988 to 2018 (30 years)

THE STRENGTH OF A **16 AIRPORTS NETWORK**



RECOGNIZED **KNOW-HOW** IN AIRPORT **OPERATION** AND **MANAGEMENT**

Airports-
Network

CÔTE
D'IVOIRE
ABIDJAN

BRAZIL
SAO PAULO-
VIRACOPOS

CONGO
BRAZZAVILLE
POINTE NOIRE
OLLOMBO

BELGIUM
ANTWERP
OSTEND-BRUGES

CYPRUS
LARNACA
PAFOS

FRANCE
PAU
BREST
QUIMPER

FRENCH
POLYNESIA
TAHITI FAA'A
BORA BORA
RAIATEA
RANGIROA

Provide best practices in airport management

MANAGEMENT

- › **A dynamic network**, providing opportunity to share experiences, know-how and best practices between the airport network of Egis.
- › **Strong financial results**, a result of revenue optimisation and cost control.
- › **Risk management policy**, based on best practices and recognized standards.
- › **Humans Resources Management**, in each airport supported by the experience and know-how of our network of operators and of the Egis Group.
- › **Quality of service**, a common goal that Egis managers share with airport employees and stakeholders.

Benefit from a network of strategic partners

MARKETING

Privileged relations with key players
to develop:

- › Cargo and passenger Routes (Route development)
- › Services, retails, foods and beverage, renting activities
- › Tertiary and industrial zones.



Tahiti Faa'a International Airport



Brazzaville International Airport

Deploy our airport management expertise

OPERATION

- › **An efficient operational organization** to meet stakeholder needs: airlines, passengers, airport partners, authorities...
- › **Aeronautical activities management**, ensuring safety of infrastructure, people and aircraft as well as security.
- › **Tailor-made maintenance methods**, preventative and corrective for equipment and buildings.
- › **Assurance of operation in compliance** with regulation and international standards.
- › **Technology monitoring** to integrate innovative and latest new generation solutions.

Provide the comprehensive Egis experience in airside and landside layout and planning

DEVELOPMENT

- › **Anticipation of needs**, in terms of refurbishment of existing infrastructure, of building new terminals or airports: engineering, architecture, sizing, flow management, operational constraints...
- › **Land preservation**, achieving a balance between social, economic and environmental considerations, foundations of sustainable development.
- › **Optimization of infrastructure**, investments, operational processes & operational costs.
- › **Project structuring and finance**, to support airport development.

OUR VISION

Provide strategic vision and anticipate the future

- › **Give direction in terms of operation and development, adapted to clients' needs**, taking into full consideration differing project challenges.
- › **Capacity for adaptation to different cultures and contexts**, enabling short term operational efficiency.
- › **Long term policy for planning land use**, an airport is a key asset in the development of a region or a country and is a provider of employment and business.
- › **Alliance of new technologies and creative talent of our teams** allows us to propose ambitious solutions corresponding to the requirements of each project.

**YOUR
PARTNER
IN AIRPORT
OPERATION
AND
DEVELOPMENT**

OUR COMMITMENTS



Establish customized win-win partnerships for the long term

- › **Reliability:**
A concession is above all a partnership with regional authorities and government. Our vision for a concession goes beyond the contract specifications; it's about long term satisfaction, for the benefit of all parties. The renewal of concessions managed by Egis is evidence of a win-win partnership.
- › **Professionalism:**
An experienced airport managerial team supported by Egis, combine the best skills from each: generalists, operational staff or experts. Egis selects partners who offer substantial added-value. Our high professional standards have led to success in challenging contexts.
- › **Human Resources Development:**
Through a structured change management policy, Egis facilitates the transfer of skills, the development of know-how and the professional evolution of local teams.
- › **Sharing success:**
An optimized and rigorous management provides development capacity, return on investment, financial performance and realization of investments, possibility for public-private partnerships, which contribute to the benefit of the concession and the region.

An international partnership for the benefit of Cyprus airports

Since Hermes Airports took over the operations of Cyprus airports in 2006, for a period of 25 years, Egis and the Canadian group Vantage have assisted Hermes Airports in the development and management of Larnaca and Pafos airports. A management team was assigned to enable the assimilation of existing facilities followed by an ORAT team (Operational Readiness and Airport Transfer) to organize transfer of operations in the best conditions possible to the new terminals of Pafos in 2008 and of Larnaca in 2009.

Egis and Vantage are together still carrying out their role as key players in the operation of these airports, bringing the supervision and expertise necessary to manage and develop Larnaca and Pafos airports.



EGIS, A PARTNER OF CHOICE FOR DEVELOPMENT AND OPERATION OF AIRPORTS

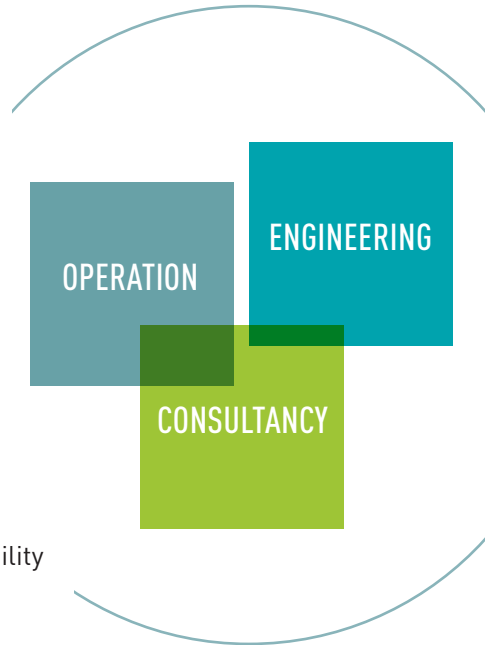
An integrated approach to increase
the performance of your airport

MANAGEMENT

- › Strategy
- › Finance
- › Planning
- › Investment
- › Land layout & planning
- › Sustainable development
- › Project management

SUSTAINABLE DEVELOPMENT

- › Biodiversity
- › Corporate Social Responsibility (CSR)
- › Water
- › Energy
- › Waste
- › Environmental remediation



CITY SIDE

- › Urban layout & planning
- › Architecture
- › Landscape design
- › Asset management
- › Intermodality – rail – road
- › “Soft” modes of transport

AIRSIDE

- › Airport infrastructure
- › Building
- › Airport systems and equipment
- › Air Traffic Management

EGIS AT A GLANCE

International group offering engineering and operations services, our assignments lead us to operate in a wide range of domains addressing the major challenges of the planet, such as transport, buildings, water, the environment, energy, urban development and mobility services. To deliver them, we call upon a broad spectrum of disciplines, ranging from the design of infrastructure to its operation, also including consulting, turnkey delivery and project structuring.

€1 BILLION
managed turnover in 2017

13,600
EMPLOYEES
IN THE WORLD



8,200
in Engineering
5,400
in Operations

IMAGINE. CREATE. ACHIEVE.
the airports of tomorrow

www.egis-group.com

Follow Egis on:



Egis
15, avenue du Centre
CS 20538 - Guyancourt
78286 Saint-Quentin-en-Yvelines Cedex - France
Tel.: +33 1 39 41 40 00
E-mail: contact.egis-airport-operation@egis.fr

